TECHNOLOGY



Innovation & Solutions





The right fit: **The Four Pillars**

of our professional services

Our ability in the design, implementation, governance and optimization of IT Platforms is based on:

- Thorough Expertise on the key Technology Drivers;
 - **2** Pluriannual **Experiences** on the field;
 - 3 Proven Methodologies and Best Practices;
 - 4 Capability to realize, integrate and manage complex and heterogeneous SAP Platforms.



Technology Expertise

Industry Knowledge

Think, Build and Run

IT Platforms



Our **Expertise** applies to all the keys **Technology Drivers** **BGP** strategy is based on the expertise applied to the main IT Platforms (and their integration without disruption) enabling the implementation and governance of the following solutions:

- Core Enterprise Applications;
- Busines Analytics & Content Management;
 - Cloud;
 - Mobile;
 - RealTime.

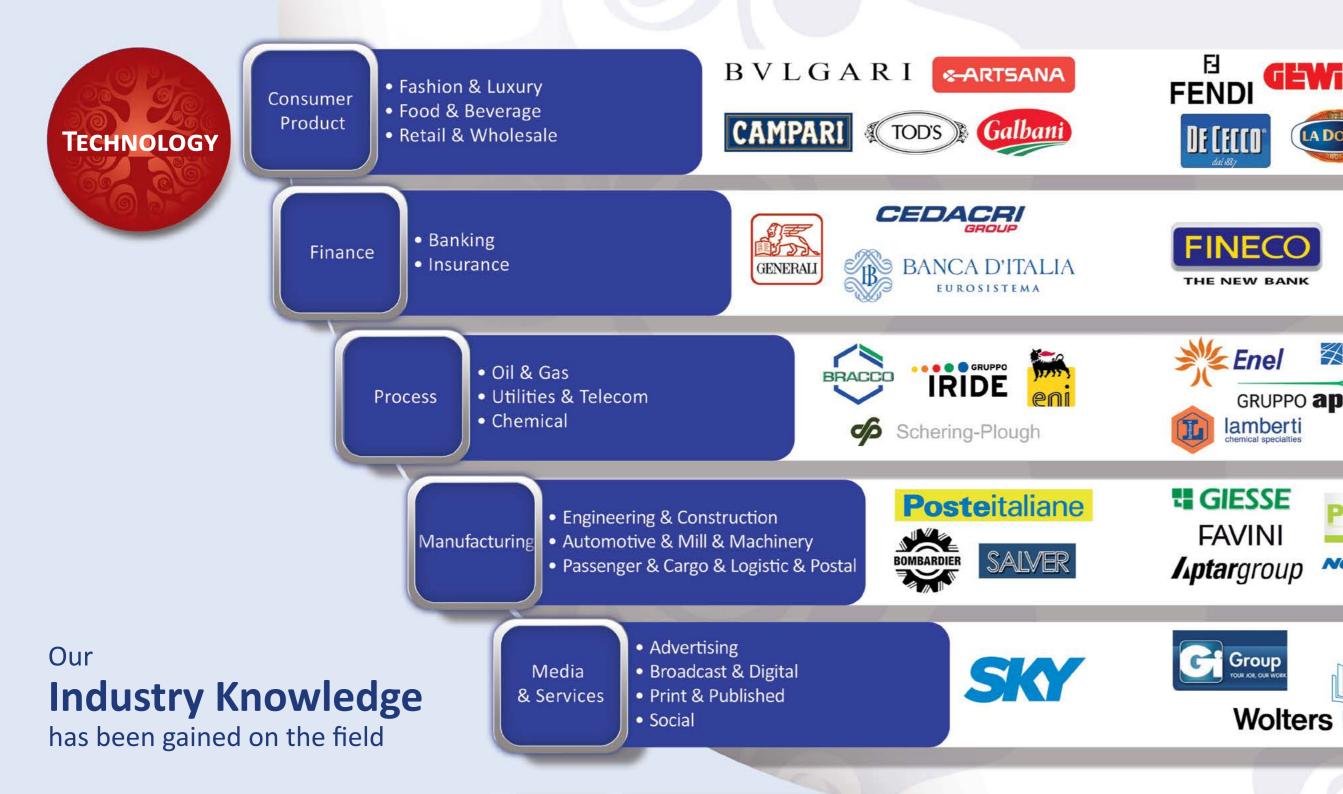


- On Premise
- On Demand
- On Device

P

• In-memory





BGP has established a successfull FENDI **GEWISS** PRADA history of delivering excellence to major clients across multiple VALENTINO industries and a strong reference LA DORIA base that can state for its ability to successfully deliver similar engagements. +T BNL GRUPPO BNP PARIBAS Terna -SAATI ERG Tirreno Power GRUPPO api TIM TELECOM Avio» Alitalia NORTHROP GRUMMAN echnology Industry Expertise Knowledge SEAT PAGINE *A*lmaviv∧ GIALLE

Kluwer LOTTOWATICA



Think, Build and Run

Support for Sizing & Hardware Selection

- Installation & Configuration
 - System & Performance Tests
 - Operation Setup

IMPLEMENTATION

CHANGE MANAGEMENT

BGP is truly one-stop shop which can deliver all phases of the consulting lifecycle. Our methodology provides a consistent and repeatable approach via workflows and processes, and it also provides a connection to the various disciplines and roles that are involved in executing the methodology to ensure successful solution delivery.



Realease Upgrade

- Unicode Conversion & OS/DB Migration
- Landscape Consolidation & Optimization
- Database Reorganization & Archiving
- Security Audit & Review
- Operations Continuous Improvements





BGP has delivery capabilities, staff expertise and a reputation for delivering on time, on budget, on specification and on value.

> Our proven implementation and delivery methodologies can be tailored based upon the scope and complexity of the solution.



Real Time

RTDP

SAP HANA

Mobile

2 and a state

Industry Expertise IT Platform



LOWER TOTAL IT COST AND SUSTAINABLE GROWTH

DATA SPREAD ACROSS TOO MANY SYSTEMS

CONSUMERIZATION OF IT

DATA NOT TIMELY ENOUGH

INSTANT ACCESS EVERYWHERE

MULTIPLE VERSION OF THE THRUTH

IMPROVE IT USER PRODUCTIVITY

COMPLEX SYSTEM LANDSCAPES MANAGEMENT

INEFFICIENT AND EXPENSIVE INFRASTUCTURE

Market Issue and **Major Business Challenges** for the CIO

CIO has the priorites to:

- consolidate and optimize the stable applications core, the most running on premise;
 - transform and innovate without disruptions enabling Business outcomes;
 - reduce time to value;
 - reduce TCO: "do much with less".



WHAT CAN A CLO DO TO HELP THE CEO MANAGE THE COMPANY'S MAJOR BUSINESS CHALLENGES?



BGP Solutions

help CIO become a strategic advisor of the CEO

ADDRESS ISSUES WITH IT SERVICE DELIVERY

- Poor service ability & agility
- Custom and not standard services offering
- Heterogeneous infrastructure
- -Over-provision infrastructure capacity
- Infrastructure underutilized during off-peak times

Address Issues with big data analysis for strategic decisions

- Multiple and growing sources of internal and external data
- Poor data quality from outdated information and missed details
- High processing time and high data latency
- Complex, inefficient and expensive infrastructure

ADDRESS ISSUES WITH DATA ACCESS ANYWHERE, ANYTIME

- Support multiple types of mobile devices
- Support multiple apps connecting to multiple data sources
- Manage a large and increasing fleet of mobile devices
- Handling security breach in the mobile data

ADDRESS ISSUES WITH STRUCTURED & UNSTRUCTURED DATA MANAGEMENT

- Growing volumes of heterogeneous and fragmented contents
- Inefficient paper based processes
- Lost productivity searching for contents
- High legal risk because content is not managed throughout its lifecycle

IT Ability Agility and Optimization

> Big Data analisys in RealTime

Data access anywhere, anytime

> Structured & Unstructured Data Management

CIO responsibility is shifting from the traditional EDP manager to that of change agent and strategic advisor to the CEO, who bears the responsibility for ensuring the integrity of the company's overall financial health and performance, preserving Shareholder's value and developing trust with Stakeholders.



IT Ability Agility and Optimization

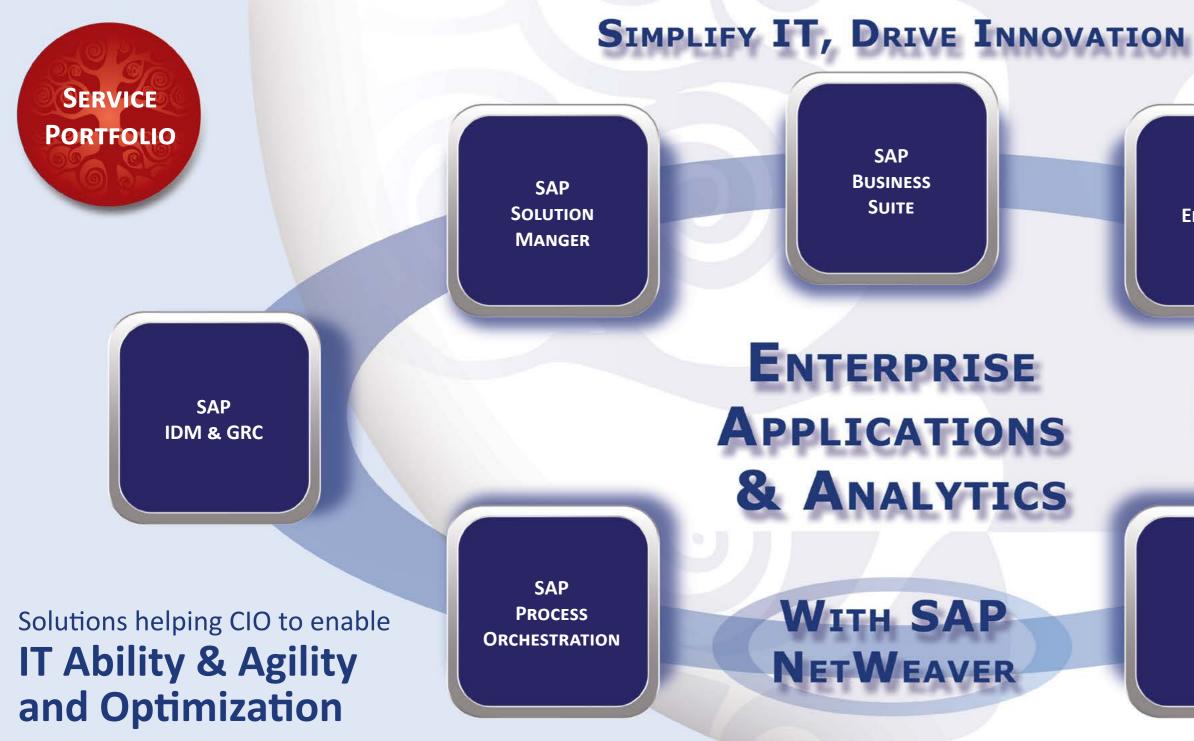
Data access anywhere, anytime

Structured & Unstructured Data

Big Data

analisys

in RealTime





SAP **ENTERPRISE** PORTAL

BENEFITS AT A GLANCE

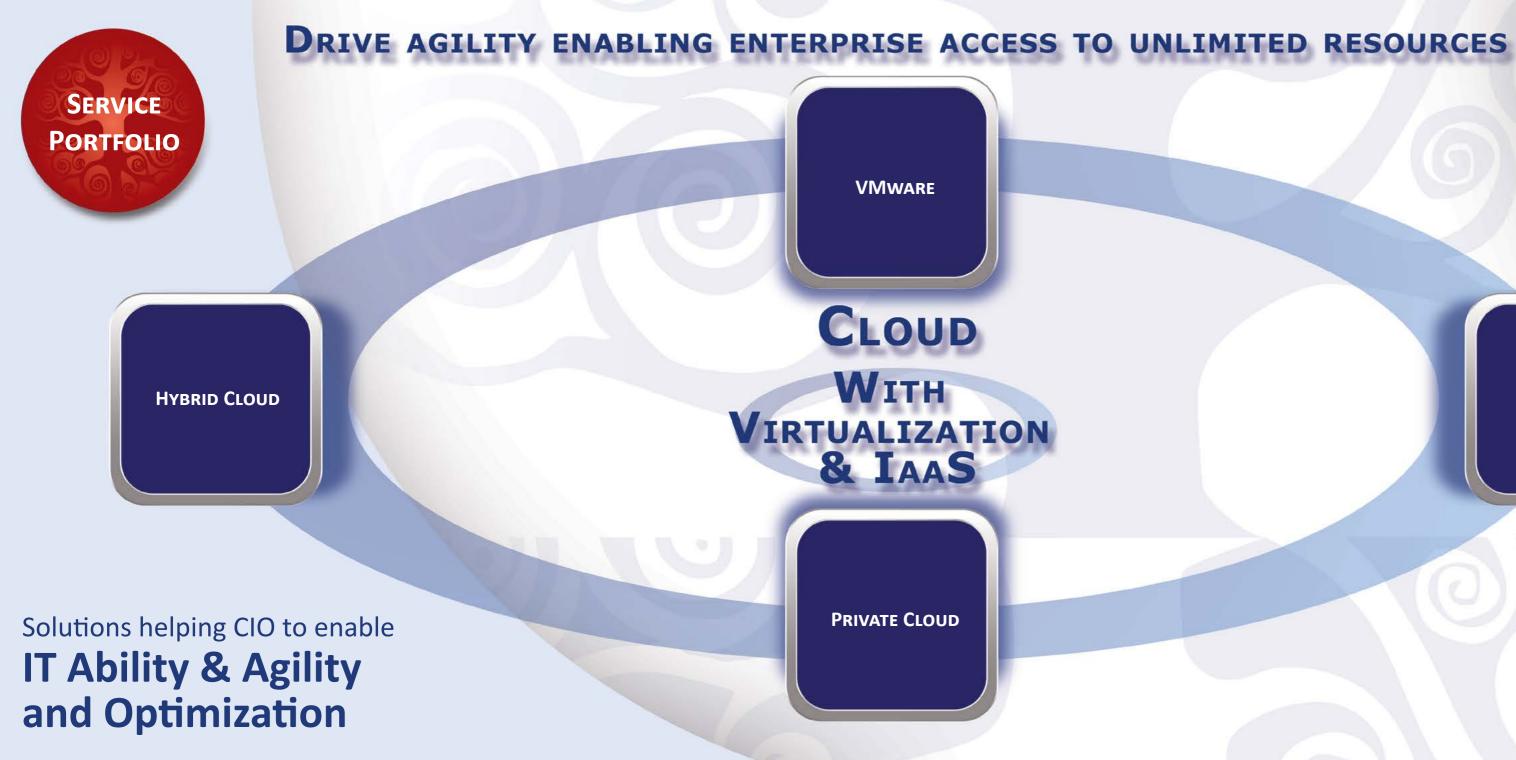
- Platforms foundation of all core SAP Solutions
- Single open platform through the integration of SAP and no SAP components
 - Support IT standardization and consolidation
 - Drastically reduce administrations overhead



SAP BUSINESS WAREHOUSE

SAP BO/BPC

IT Ability Agility and Optimization



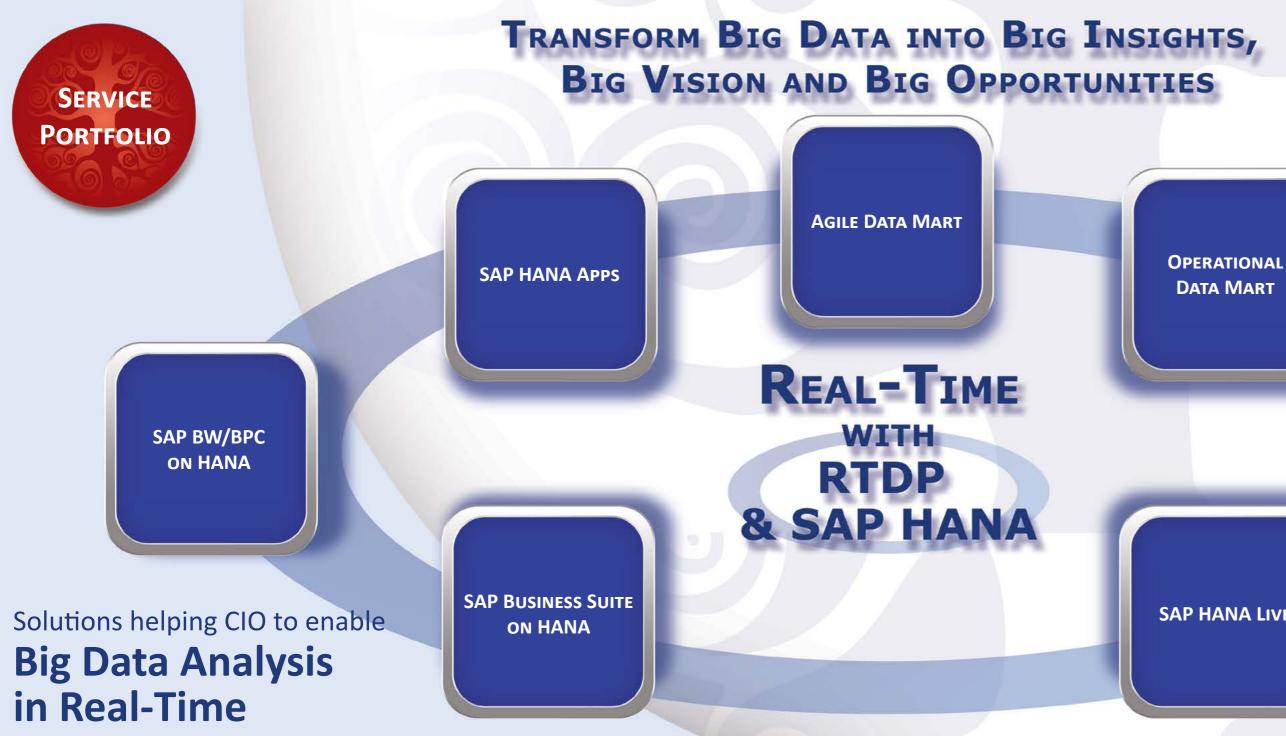
BENEFITS AT A GLANCE

- Leverage existing infrastructure when building a private cloud
- Standardized services and multi-tenant architectures
- Run IT operations more effectively
- Dynamic resource provisioning
- Reduced lead time for launching new apps
 - Chargeback model
 - Cost reduction and acceleration of time to value



IT Ability Agility and Optimization

HYPER-V



DATA MART

SAP HANA ACCELERATORS

BENEFITS AT A GLANCE

- Reduced time spent by business staff on data preparation, cleaning and aggregation
 - Improve planning accuracy
 - Increase frequency of revaluation of analytic models, plans and forecast
 - Answer to questions you could never ask before
 - More flexible and more interactive user interface
 - Reduce the information management IT operating costs

Agility and **Big Data** analisys in RealTime

SAP HANA LIVE



IMPROVE PRODUCTIVITY AND SHARPEN YOUR COMPETITIVE EDGE

SAP AFARIA

Solutions helping CIO to enable Data access anywhere, anytime **MOBILE APPS**

MOBILE WITH SAP MOBILE PLATFORM

> SAP BUSINESS OBJECTS MOBILE BI

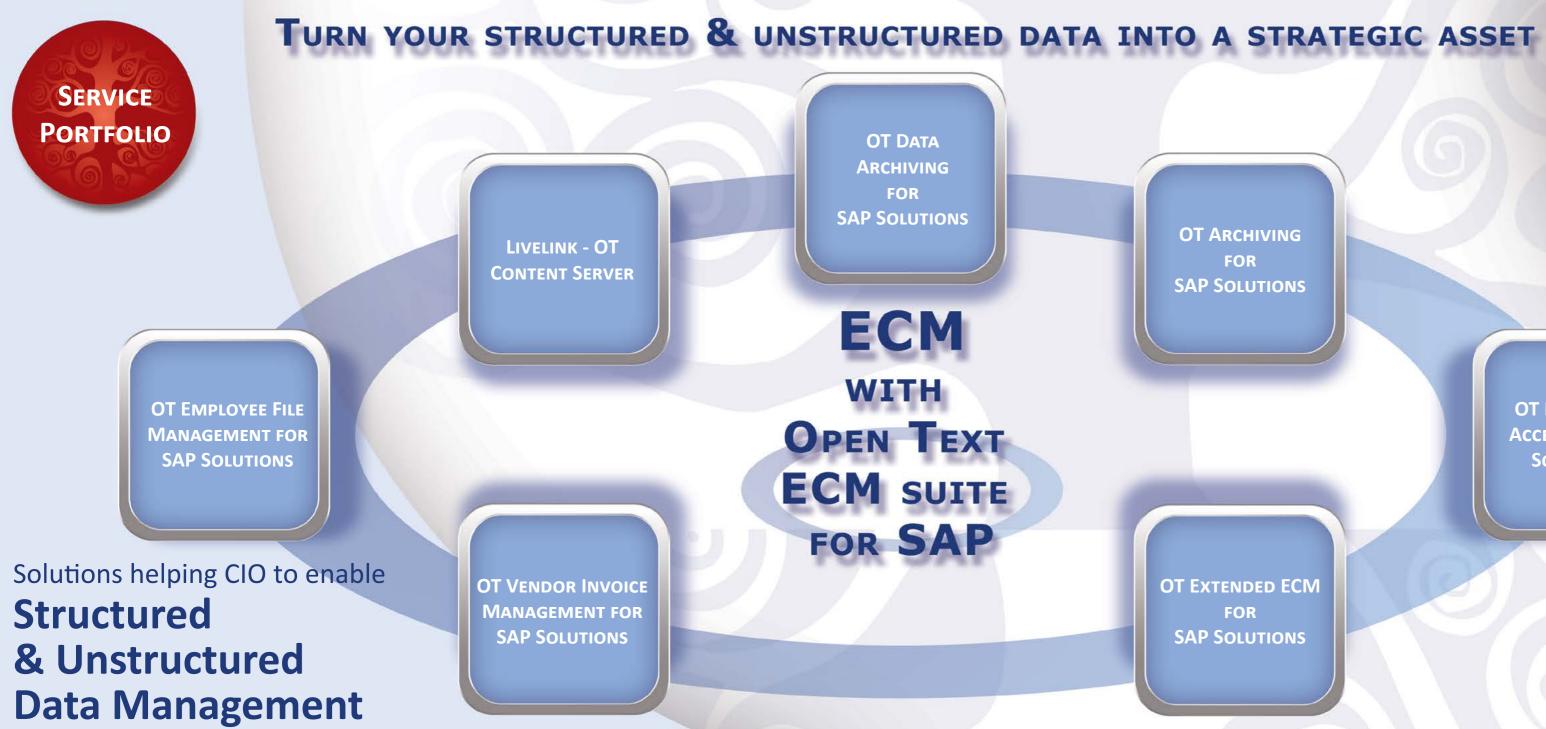
BENEFITS AT A GLANCE

SAP FIORI

- Improve employees productivity with better and faster data flow
- Extend the detailed and up-to-the-second information from backend system to the field
 - Give remote employees the data they need to make the right decisions
 - Provide management with comprehensive real-time views for optimized planning and reporting



IT Ability Agility and Optimization Big Dat analisy in RealTit Data access anywhere, anytime Structure Unstructu Data



OT ARCHIVING FOR SAP SOLUTIONS

OT EXTENDED ECM FOR SAP SOLUTIONS

BENEFITS AT A GLANCE

OT DOCUMENT

ACCESS FOR SAP

SOLUTIONS

- Manage the flow of information across the organization from information capture, to classification, management, storage, distribution, archiving and disposal
 - Fast and seamless access from multiple environments - web, desktop, mobile within business processes and applications
 - Improve user productivity and organizational efficiency





Certain distinguishing features are either present in your genes, or not present at all. We believe that our professionals distinguish themselves thanks to their strong motivation and commitment towards the project. A DNA Factor

FRANCO AMIGONI Chairman

> ELIO BERLAI CEO



BGP Innovation & Solutions

Milan Via Felice Cavallotti 15 20122 Milan - Italy

Rome

Via Savoia 78 00198 Rome - Italy

T +39 02 45475350 F +39 02 45475349

info@bgp.it www.bgp.it

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